





#### GreenStaxx's Modular Experience





L: 28 Austin St, Newton, MA R: 7 Cameron St, Cambridge, MA



#### GreenStaxx's Modular Experience





L: Brookside Sq, West Concord, MA R: St James Place, Cambridge, MA



## GreenStaxx's Modular Experience

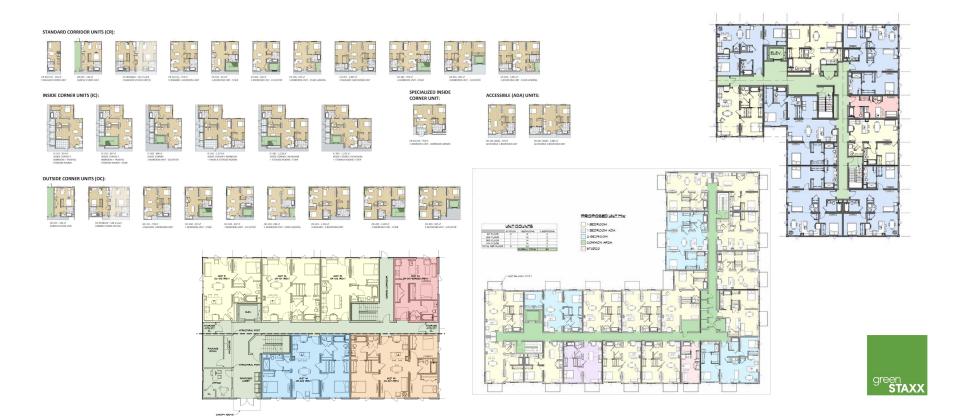




L: Allston St, Cambridge, MA R: Rendering of multiple TDs



## GreenStaxx's Multifamily Unit Design Library



#### GreenStaxx's Triple Decker Unit Design Library













#### GreenStaxx's Standardized Specification



- Durable, timeless aesthetic
- Passive House / MA
  Stretch Code / VT High
  Performance track
- Coordinated with modular supply chains
- Continually updated



#### Teams approach for modular success





- Team: GreenStaxx,
  Architect of Record, GC
  and Modular Manufacturer
- Repetition accelerates projects and lowers costs
- Accurate estimates earlier
- Fewer or no surprises on site leads to lower contingency costs



#### Results: faster projects + cost savings



- Lower design costs:
  - Faster, more agile feasibility studies
  - Lower investment prior to entitlements
  - Less rework and fixing mistakes in the field
- Higher quality construction
- Faster time to lease up; lower carrying costs







MORGAN WOODS













MUNICIPAL

NEW CONSTRUCTION





#### LOCAL HOUSING AUTHORITIES

#### Commonwealth of Massachusetts

Winslow Architects has been selected by the state Design Selection Board (DSB) to provide design services for Local Housing Authorities building new housing in conjunction with the Mass Dept. of Mental Health - including buildings constructed with modular housing techniques.

Construction cost: \$250,000 per project







MODULAR

WESTMINSTER















#### Advancing modular in your community



- Identify "low hanging fruit": find a site for the building, not a building for the site
- Plan for modular from the beginning and consider a modular coordinator
- Educate project partners: lenders, developers, building departments
- Rethink traditional bidding process

#### Thank you!

# **Q & A**



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